

Niche Quality Solutions Private Limited

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Corporate Profile

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Food: FSSC 22000, BRC-Food, BRC, Packaging, AIB
Feed: FSSC 22000, Fami-QS, GMP+Introduction

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- Niche QS has worked on Food i.e. BRC, BRC-Packaging & ISO 22000 systems since its early days. We have catered to Soya, Dairy, Sugar, Distillery, Brewery, Packaging, etc. We have knack at Hazard Analysis and documentation. Our consultants are trained by KPMG, TUV, SAI Global, UL, BSI, Bureau Veritas, Benchmark, SGS, Intertek, Emaza, Normes Decodees.
- We have added Feed Quality Certification consulting and got client certified for GMP+, FAMI-QD
- Armed with domain knowledge of all these Business / Industries, we have our priorities in line with customer needs and expectations.



- The methodology adopted comprises following phases:

- Gap Analysis
- Awareness Training
- Induction of MR & core team (Steering Committee)
- Identification of processes
- Establishing processes
- Conducting training for
 - FSSC 22000 – latest version,
 - BRC Food,
 - BRC-Packaging
 - FAMI-QS and GMP+

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Valuable Clients - Food

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Chandrakamal Milk & Milk Products	Dairy, Ghee & SMP
Associated Alcohols & Breweries Ltd.	IMFL
Agro Solvent Products Pvt. Ltd.	Soya Products
Sun Nutra Foods	TVP & Value-added Lecithin
Haidergarh Chini Mills (Unit of Balrampur Chini Group Kolkota)	Sugar
HS Brar (HUF) – Copackers for Nestle	Dairy Creamer
Kriti Industries India Ltd., Dewas Plant	Soya Products
Maharashtra Oil Extractions Pvt. Ltd.	Soya Products
Mount Everest Breweries Ltd.	Kingfisher Beer & own brand
Maharashtra Oil Extractions Pvt. Ltd.	Soya Products
Bajrang Agro Industries Pvt. Ltd.	Flour for Nestle
Vippy Industries Ltd. – Soya Products	Lecithin



Valuable Clients – Food Packaging

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Commercial Synbags Ltd. – BRC Pkg	FIBC (Jumbo Bag)
Ras Polyproducts, Jabalpur – BRC Pkg	FIBC (Jumbo Bag)
Bulk Pack Exports Ltd. (BRC-Pakaging)	FIBC (Jumbo Bag)
Plastiweave Industries, Udaipur – FSSC	Small Bag
Plastiweave Industries, Himmatnagar- BRC	Fabric and small bag
Commercial Synbags Ltd. – BRC Pkg	FIBC (Jumbo Bag)
SafeFlex International Ltd. – BRC Pkg	FIBC (Jumbo Bag)
Vijayshri Packaging Limited – ISO 22000	Boxes, Duplex Board
Aakar Packaging P. Limited – ISO 22000	Boxes, Duplex Board
Tirupati Balajee FIBC Limited – BRC Pkg	FIBC (Jumbo Bag)
Flexituff Fusion Limited – BRC Pkg	FIBC (Jumbo Bag)
Shriji Polymers (India) Ltd., Ujjain - USFDA	Plastic Containers



Valuable Clients – FAMI-QS

Lanxess India Pvt. Ltd.	Fragrance & Flavours
Perstorp Industries India Pvt. Ltd.	Calcium Formate
DSAND Animal Nutrition Pvt. Ltd.	Speciality Nutrition Products

Valuable Clients – GMP+

Pragati Organics, Dhulia, India	Soya Meal Expeller
Kaj Traders	Soya Meal Expeller
Labhanshi Multitrade Pvt. Ltd.	Soya Meal Expeller
Sampat Agritech Pvt. Ltd.	Soya Meal Expeller
Vantage Organics Pvt. Ltd.	Soya Meal Expeller

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Valuable Clients – Value added Food Products

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Good Dot Pvt. Ltd. (BRC Trg)	Vegetable Soya (Meat replacement)
PC Kannan & Co.	Spices – Coriander, Cumin, etc. Vegetable Soya (Meat replacement)
Shree Uttam Food Products (I)PL	Frozen Pea & Dehydrated Potato
Freshline Agro LLP (BRC Food)	Dehydrated tomato, chilli, capsicum



The Niche Journey

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1997: Started implementing Quality Management System

2002: Formed Niche Consultants with vision of becoming a Niche player in the areas of Quality and customer concern. With this Niche entered into consulting for all industry sectors. Niche is now a Private Limited Company.

2004: Bagged prestigious Ruchi Soya assignment for HACCP & converted it to ISO 22000 when latest standards came into picture.

2006: Started implementing six sigma projects for various clients. Niche Vision and mission redrafted, Niche now registered as private limited company.

2013: Started Integrated Management System Consulting with Indian Oil, Jindals,

2015: Worked on ISO 14001 assignment of MUSCAT INTERNATIONAL AIRPORT, CAIRNS India Ltd. Initiated first AS9100C assignment of Bhopal based company

2016: Worked on Tata International Ltd., Lanxess India Pvt. Ltd., Birla Corp Ltd – Satna Cement Works

Executed FSSC, BRC – Packaging, BRC Food, FAMI QS , GMP+ Assignments

2023: Yogesh Jain upgraded BRC Food Lead Auditor to Issue 9, Ajay Neema acquired BRC Packaging Issue 6.



Niche Directors

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Niche is a professionally managed organization promoted by first generation technopreneur, M/s

- **Yogesh Jain:** M.Tech. in Futures Studies & Planning and B.E. (Mech.). Yogesh is the founder of Niche and he is in the league since 1993. He is Auditor for ISO 9001, ISO 14001, FSSC (HACCP), BRC, IATF 16949, AS9100. Documentation and implementation in Engineering, Pharmaceutical, Food, Foundry, Wire Drawing, Service Industry like Schools and Hospitals is his forte.
- Visiting faculty for M.Tech. in Futures Studies & Planning, Masters in International Business, etc.
- Active in various forums in Indore like Indore Management Association, FQC, Clarity, Industry-Institute relationships
- He is a certified Six Sigma Black Belt.



Management

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Ritu Jain: ADASM, MCM from Indore she is mainly handling training, designing of training material and back office issues. She has successfully managed Training Centers as Centre Manager for a three year period in late 90's. She has successfully completed Internal Auditor Training Program. She has also worked as a head of computer department in a higher secondary school for 6 years. She is managing NQSPL Administration since 2002 now.



Niche Sr. Consultants

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- **Ajay Neema:** Graduate in Textile Engineering he is expert on FIBC related Quality. He joined NQSPL in Dec. 2022. He is Auditor for ISO 9001, ISO 14001, FSSC (HACCP), BRC, ISO 17025 – Lab QMS. He is good at auditing and facing audits at food, packaging clients and laboratory clients.
- He is a certified Six Sigma Green Belt.
- **Pawan Gupta:** Graduate in Science, he is expert on QMS, Automotive QMS, EHS and Social Systems i.e. SEDEX. He joined NQSPL in 2007. He is Auditor for ISO 9001, ISO 14001, FSSC (HACCP), BRC, ISO 45001, IATF 16949. He is good at auditing and facing audits at automotive, cement, steel, engineering clients.
- He is a certified Six Sigma Green Belt.



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Advantage Niche (strengths):

- Very Strong VISION
- Customer responsive organization
- Internal and external systems designed to meet and exceed ever growing customer requirements.
- Ability to retain customers.
- Diverse approach catering to all industry segments
- Adopts latest standard consulting as soon as they are announced

Niche weaknesses:

- Wide spread presence
- Consulting is more seen as getting prepared for certificate. So certificate becomes the prime objective and not the real benefits of consulting.

Opportunity Niche:

- Consulting picking up in India and abroad
- Pride of turning around companies technically and addressing system issues
- Forefront of technology

Ensuing threats:

Time based consulting limits business growth to limited assignments and revenue. Any growth model with higher no. would affect quality of consulting..



Winning Combination

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- Niche is catering to SMEs since 1998, caters to areas like Steel Processing, Automotives, Food Safety, Software Product Projects, ITES, Education, Pharma, Rail Sector, Cement. Our sustenance come from consulting, training and auditing.
- This provides very rich experience and pool of knowledge to our clients at highly affordable costs.



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Thank you for sparing your valuable time.

