

Niche Quality Solutions Private Limited

Corporate Profile AUTOMOTIVE SUPPLY CHAIN SYSTEMS

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AUTOMOTIVE SUPPLY CHAIN

Introduction: ISO based System Solution Providers, Six Sigma & Business Strategy

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- ◆ Niche Quality Solutions started consulting Automotve when no one else was there in Central India. We have knack at IATF 16949 Automotive, AS9100C Aeronautics-Space-Defense. Our consultants are trained by KPMG, TUV, SAI Global, UL, BSI, BVQI, Benchmark.
- ◆ We have conducted several workshops on Core Tools.
- ◆ We conduct training & take projects on Six Sigma
- ◆ Business Strategy Development
- ◆ Armed with domain knowledge of several Business / Industries, we have our priorities in line with customer needs and expectations.



Methodology

▪ The methodology adopted comprises following phases:

- Gap Analysis
- Awareness Training
- Induction of MR & core team (Steering Committee)
- Identification of processes
- Establishing processes
- Conducting training for Standard Specific for
 - ◆ IATF 16949: & related Core Tools i.e. SPC, MSA, FMEA, APQP, PPAP
 - ◆ AS9100C

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Core Tools

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Training: As a part of forward integration we conduct open house as well as dedicated training on various Core Tools. Few of our esteemed clients in training are

- VE Power Train
- VE Bus Body Plant
- VECV, Dewas – Gear, Transmission Assly Plant
- Avtec Ltd. (Formerly Hindustan Motors)
- Mahle Migma Ltd.
- Dewas Metal Section Ltd.
- Craftsman Automation Pvt. Ltd.
- Kanchan Precisions Pvt. Ltd.
- And many more



Valuable Clients

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Valuable Automotive Clients

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VECV – Power Train (Engine and Long Block Manufacturing Plant) – IATF 16949, ISO 14001, ISO 50001, ISO 45001.

Tata International Limited (IATF 16949 for Automotive Leather & ISO 9001 & 14001:2015 for Leather Complex)

VE Commercial Vehicles
Porwal Auto Components Ltd.
Kanchan Precisions Pvt. Ltd.
Indore CNC Pvt Ltd
Mahle Migma Pvt. Ltd.
Chetak Autoengineering Products
Pasha Plastics
Genius Engineering Pvt. Ltd.

Panchal Engineering Works
Dewas Hydroquip Pvt Ltd
Metal Forger & Fabricators
Metalman Auto Pvt. Ltd.
Automan Pro Metalman Auto Pvt. Ltd.
Agya Auto Pvt. Ltd.
Bright Brothers Ltd.
Premium Plast Private Limited
Ace Engineerings & Chemicals Pvt. Ltd.
Atul Suspension & Fasteners Pvt. Ltd.
Kanal Enterprises
Electromech Engineers
Pithampur Tools Pvt. Ltd.
Techforce Composites Pvt. Ltd.
Gatiman Pvt. Ltd.
....and many more



The Niche Journey

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1997: Started implementing Quality Management System

2002: Formed Niche Consultants with vision of becoming a Niche player in the areas of Quality and customer concern. With this Niche entered into consulting for all industry sectors. Niche is now a Private Limited Company.

2006: Started implementing six sigma projects for various clients. Niche Vision and mission redrafted, Niche now registered as private limited company. Projects undertaken reaped benefits in terms of customer requirement of desired quality. Started TS 16949 Consulting. By 2015 Niche has over 25 TS Clients

2013: Started Integrated Management System Consulting with Indian Oil, Jindals,

2015: Worked on ISO 14001 assignment of MUSCAT INTERNATIONAL AIRPORT, CAIRNS India Ltd. Initiated first AS9100C assignment of Bhopal based company

2016: Worked on Tata International Ltd., Lanxess India Pvt. Ltd., Birla Corp Ltd – Satna Cement Works

2023: Added Ajay Neema in Dec. 2022, acquired LA on BRC Food, BRC Packaging, Lab QMS ISO 17025

Our Automotive clients include Auto majors like VE Power Train, Tata International Ltd., Kanchan Precision, Ace Engineerings, and many more...



Niche Directors

Niche is a professionally managed organization promoted by first generation technopreneur, M/s

- **Yogesh Jain:** M.Tech. in Futures Studies & Planning and B.E. (Mech.). Yogesh is the founder of Niche and he is in the league since 1993. He is Auditor for ISO 9001, ISO 14001, FSSC (HACCP), BRC, IATF 16949, AS9100. Documentation and implementation in Engineering, Pharmaceutical, Food, Foundry, Wire Drawing, Service Industry like Schools and Hospitals is his forte.
- Visiting faculty for M.Tech. in Futures Studies & Planning, Masters in International Business, etc.
- Active in various forums in Indore like Indore Management Association, FQC, Clarity, Industry-Institute relationships
- He is a certified Six Sigma Black Belt.

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- **Ajay Neema:** Graduate in Textile Engineering he is expert on FIBC related Quality. He joined NQSPL in Dec. 2022. He is Auditor for ISO 9001, ISO 14001, FSSC (HACCP), BRC, ISO 17025 – Lab QMS. He is good at auditing and facing audits at food, packaging clients and laboratory clients.
- He is a certified Six Sigma Green Belt.
- **Pawan Gupta:** Graduate in Science, he is expert on QMS, Automotive QMS, EHS and Social Systems i.e. SEDEX. He joined NQSPL in 2007. He is Auditor for ISO 9001, ISO 14001, FSSC (HACCP), BRC, ISO 45001, IATF 16949. He is good at auditing and facing audits at automotive, cement, steel, engineering clients.
- He is a certified Six Sigma Green Belt.



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Ritu Jain: ADSM, MCM from Indore she is mainly handling training, designing of training material and back office issues. She has successfully managed Training Centers as Centre Manager for a three year period in late 90's. She has successfully completed Internal Auditor Training Program. She has also worked as a head of computer department in a higher secondary school for 6 years. She is managing NQSPL Administration since 2002 now.



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Advantage Niche (strengths):

- Very Strong VISION
- Customer responsive organization
- Internal and external systems designed to meet and exceed ever growing customer requirements.
- Ability to retain customers.
- Diverse approach catering to all industry segments
- Adopts latest standard consulting as soon as they are announced

Niche weaknesses:

- Wide spread presence
- Consulting is more seen as getting prepared for certificate. So certificate becomes the prime objective and not the real benefits of consulting.

Opportunity Niche:

- Consulting picking up in India and abroad
- Pride of turning around companies technically and addressing system issues
- Forefront of technology

Ensuing threats:

Time based consulting limits business growth to limited assignments and revenue. Any growth model with higher no. would affect quality of consulting..



Winning Combination

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- Niche is catering to SMEs since 1998, caters to areas like Steel Processing, Automotives, Food Safety, Software Product Projects, ITES. Our sustenance come from consulting and training.
- This provides very rich experience and pool of knowledge to our clients at Indian costings which proves cost-effective.



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Thank you.....

Thank you for sparing your valuable time.

