

# Niche Quality Solutions Private Limited

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## Corporate Profile

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# Introduction: ISO based System Solution Providers

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- Niche Quality Solutions is working in the field of Consulting for ISO based Business Management Systems working extensively in ISMS, ISO 9001, 14001, OHSAS 18001, and many more. Our consultants are trained by KPMG, TUV, SAI Global, UL, BSI, BVQI, Benchmark.
- Armed with domain knowledge of several Business / Industries, we have our priorities in line with customer needs and expectations.



# Methodology

- The methodology adopted comprises following phases:
  - Gap Analysis
  - Awareness Training
  - Induction of MR & Steering Committee
  - Identification of processes
  - Establishing processes
  - Conducting training for Specific Standard

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*Driven by performance*



[PACL](#)



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Indo German Tool Room  
Ruchi Soya Industries Ltd.  
Craftsman Automation Pvt. Ltd.  
Techforce Composites Pvt. Ltd.  
PS Camshafts Pvt. Ltd.  
Porwal Diesels Pvt. Ltd.  
Pearls Computers  
Vippy Industries Ltd.  
Mittal Appliances  
Medilux Laboratories Ltd.  
Symbiotec Pharmalab Pvt. Ltd.  
Sayaji Iron & Engineering Co. Ltd.,  
Shree Pacetronix Ltd.  
Career College & Hospital  
Colortek (India) Ltd.  
Panjon Pharma Ltd.  
Automan Pro Metalman Auto P. Ltd.  
Bright Brothers Ltd.  
Fluidomat Ltd  
Gajra Differential Gears Ltd.  
Gorani Industries Ltd.  
Hindustan Phosphates Pvt. Ltd.

Industrial Filters Fabrics Pvt Ltd.  
ITL Industries  
L&T Case Equipment Pvt. Ltd. (Now  
Case Construction)  
Indian Oil Corporation (PTA &  
PADC), Panipat  
Jindal Dongamahua Captive Power  
Plant  
Jindal Open Cast Mines  
Mangla Group of Industries  
Mittal Corp Limited  
Raneka Industries Ltd.  
Symbiotec Pharmalab Pvt. Ltd.  
Triveni Conductors Ltd.  
Triveni Shinton International Ltd.  
Veltronics India Pvt. Ltd.  
Vijayshri Paper Products Ltd.  
Virgo Softech Ltd.  
....and many more



# The Niche Journey

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**1997: Started implementing Quality Management System**

**2002: Formed Niche Consultants with vision of becoming a Niche player in the areas of Quality and customer concern. With this Niche entered into consulting for all industry sectors. Niche is now a Private Limited Company.**

**2006: Started implementing six sigma projects for various clients. Niche Vision and mission redrafted, Niche now registered as private limited company. Projects undertaken reaped benefits in terms of customer requirement of desired quality. Started TS 16949 Consulting. By 2015 Niche has over 25 TS Clients**

**2013: Started Integrated Management System Consulting with Indian Oil, Jindals,**

**2015: Worked on ISO 14001 assignment of MUSCAT INTERNATIONAL AIRPORT, CAIRNS India Ltd. Initiated first AS9100C assignment of Bhopal based company**

**2016: Worked on Tata International Ltd., Lanxess India Pvt. Ltd., Birla Corp Ltd – Satna Cement Works**

**Our Automotive clients include Auto majors like VE Power Train, Tata International Ltd., Kanchan Precision, Ace Engineerings, and many more...**



# Niche Directors

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Niche is a professionally managed organization promoted by first generation technopreneur, M/s

- **Yogesh Jain:** M.Tech. in Futures Studies & Planning and B.E. (Mech.). Yogesh is the founder of Niche and he is in the league since 1993. He is Auditor for ISO 9001, ISO 14001, HACCP, BRC, IATF 16949, AS9100C. Documentation and implementation in Engineering, Pharmaceutical, Food, Foundry, Wire Drawing, Service Industry like Schools and Hospitals is his forte.
- Visiting faculty for M.Tech. in Futures Studies & Planning, Masters in International Business, etc.
- Active in various forums in Indore like Indore Management Association, FQC, Clarity, Industry-Institute relationships
- He is a certified Six Sigma Black Belt.



# Management

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**Ritu Jain:** ADSM, MCM from Indore she is mainly handling training, designing of training material and back office issues. She has successfully managed Training Centers as Centre Manager for a three year period in late 90's. She has successfully completed Internal Auditor Training Program. She has also worked as a head of computer department in a higher secondary school for 6 years.





# SWOT

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## **Advantage Niche (strengths):**

- Very Strong VISION
- Customer responsive organization
- Internal and external systems designed to meet and exceed ever growing customer requirements.
- Ability to retain customers.
- Diverse approach catering to all industry segments
- Adopts latest standard consulting as soon as they are announced

## **Niche weaknesses:**

- Wide spread presence
- Consulting is more seen as getting prepared for certificate. So certificate becomes the prime objective and not the real benefits of consulting.

## **Opportunity Niche:**

- Consulting picking up in India and abroad
- Pride of turning around companies technically and addressing system issues
- Forefront of technology

## **Ensuing threats:**

Time based consulting limits business growth to limited assignments and revenue. Any growth model with higher no. would affect quality of consulting..



# Winning Combination

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- Niche is catering to SMEs since 1998, caters to areas like Steel Processing, Automotives, Food Safety, Software Product Projects, ITES. Our sustenance come from consulting and training.
- This provides very rich experience and pool of knowledge to our clients at Indian costings which proves cost-effective.



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# Thank you.....

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Thank you for sparing your valuable time.

